

# Successful eBay Buying Strategies

**By Don Lancaster  
and Synergetics**

<http://www.tinaja.com>

# eBay buying strategy...

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- **Understand how proxy bidding works.**
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# eBay buying strategy...

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- **Proxy bid your max ONCE very late in the auction.**
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## eBay buying strategy...

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- **Always bid based on your total cost.**
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# eBay buying strategy...

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- **Ask questions BEFORE bidding.**
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# eBay buying strategy...

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- **Bid odd amounts just above buyer resistance thresholds.**
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## eBay buying strategy...

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- **Research the item history on [eBay](#).**
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# eBay buying strategy...

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- **Research the item history off [eBay](#).**
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# eBay buying strategy...

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- **Research the seller.**
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# eBay buying strategy...

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- **Research other buyers.**
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## eBay buying strategy...

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- **Take your time on any big ticket item.**
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## eBay buying strategy...

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- **Think twice about distant heavy items.**
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# eBay buying strategy...

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- **Think three times about foreign bids.  
Then **DON'T BID!****
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## eBay buying strategy...

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- **Always ask for the reserve price.**
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## eBay buying strategy...

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- **VISA/MC credit cards thru [Paypal](#) are always your best payment option.**
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# eBay buying strategy...

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- **Auction interference IS auction interference.**
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# eBay buying strategy...

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- **Never NEVER buy a laptop on [eBay](#).**
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## eBay buying strategy...

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- **Don't sweat feedback.**
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# eBay buying strategy...

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- **Never NEVER beg for feedback.**
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## eBay buying strategy...

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- **Automatic auction extensions are BAD news. Avoid them at all costs**
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## For More Detail:

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- **This has been a summary of this tutorial...**

**[eBay BUYING STRATEGIES](#)**

- **A similar eBay selling tutorial is found ad...**

**[eBay SELLING STRATEGIES](#)**

- **Our Auction Help library can be found at...**

**[AUCTION HELP LIBRARY](#)**

- **Custom consulting is available by way of...**

**[Our INFOPACK Research Service](#)**

- **Our own eBay site can be found at...**

**[ABEJA on eBay](#)**

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# This has been...

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