Successful eBay Buying Strategies

By Don Lancaster and Synergetics

http://www.tinaja.com
■ Understand how proxy bidding works.
eBay buying strategy...

- Proxy bid your max ONCE very late in the auction.
- Always bid based on your total cost.
- Ask questions BEFORE bidding.
eBay buying strategy...

- Bid odd amounts just above buyer resistance thresholds.
eBay buying strategy...

- Research the item history on eBay.
eBay buying strategy...

- Research the item history off eBay.
eBay buying strategy...

- Research the seller.
eBay buying strategy...

- Research other buyers.
eBay buying strategy...

- Take your time on any big ticket item.
eBay buying strategy...

- Think twice about distant heavy items.
eBay buying strategy...

- Think three times about foreign bids. Then DON'T BID!
eBay buying strategy...

- Always ask for the reserve price.
eBay buying strategy...

- VISA/MC credit cards thru Paypal are always your best payment option.
Auction interference IS auction interference.
Never NEVER buy a laptop on eBay.
eBay buying strategy...

- Don’t sweat feedback.
eBay buying strategy...

- Never NEVER beg for feedback.
eBay buying strategy...

- Automatic auction extensions are BAD news. Avoid them at all costs
For More Detail:

- This has been a summary of this tutorial...
  - eBay BUYING STRATEGIES
- A similar eBay selling tutorial is found ad...
  - eBay SELLING STRATEGIES
- Our Auction Help library can be found at...
  - AUCTION HELP LIBRARY
- Custom consulting is available by way of...
  - Our INFOPACK Research Service
- Our own eBay site can be found at...
  - ABEJA on eBay
This has been...

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