# Successful eBay Buying Strategies

By Don Lancaster and Synergetics

http://www.tinaja.com

### Understand how proxy bidding works.

# Proxy bid your max ONCE very late in the auction.

### Always bid based on your total cost.

## Ask questions BEFORE bidding.

# Bid odd amounts just above buyer resistance thresholds.

### Research the item history on eBay.

### Research the item history off eBay.

### Research the seller.

### Research other buyers.

### Take your time on any big ticket item.

# Think twice about distant heavy items.

#### Think three times about foreign bids. Then DON'T BID!

### Always ask for the reserve price.

### VISA/MC credit cards thru Paypal are always your best payment option.

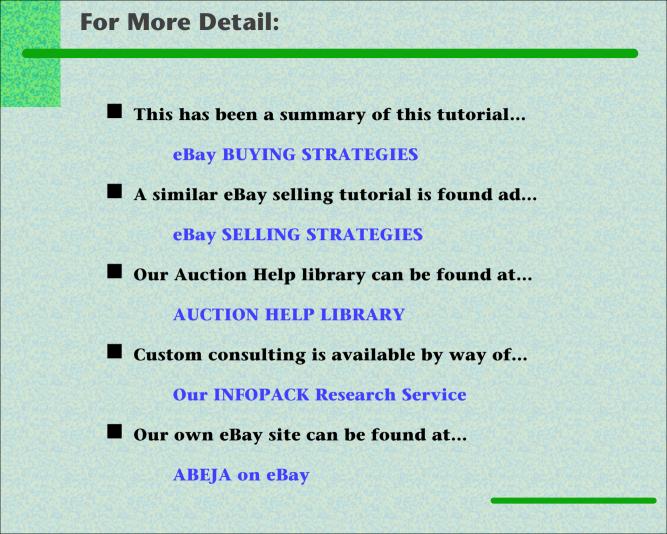
# Auction interference IS auction interference.

### Never NEVER buy a laptop on eBay.

#### Don't sweat feedback.

## Never NEVER beg for feedback.

#### Automatic auction extensions are BAD news. Avoid them at all costs



... a presentation by Don Lancaster and **Synergetics**, 3860 West First Street, Box 809, Thatcher, Arizona, 85552. (928) 428-4073.

mailto:don@tinaja.com

Copyright c 2009 and earlier by Don Lancaster and Synergetics. Linking usually welcome. All media, web, and ALL other rights fully reserved. Mirroring or reposting is expressly forbidden.